

personal. wealth management. advice to grow on

our approach begins with

At Hemenway Trust Company, no two clients are alike, yet many share common goals, aspirations, and challenges. The enterprising individual client is building wealth. The extended family looks to preserve and enhance wealth's value. And the private foundation trustees put wealth to work in charitable and other caring ways. However varied, each client benefits from our collaborative, integrated and personal approach. Each relationship begins with our developing a thorough understanding of your personal and financial goals. Our 360-degree perspective is designed to enable you to see how a change in one area can impact another, allowing you to weigh and choose options best suited to your personal needs.

Individuals

We deliver a full range of wealth advisory and management services designed to satisfy your unique situation and goals.

Families

We craft strategies for wealth preservation, wealth transfer planning, philanthropy, family education and governance.

Private Foundations

We work with you to develop and help implement sound strategies for grant making, investment management, governance and operational support.

personal understanding

"Our years of experience have taught us many things about personal wealth management. The most important lesson is that each client is unique. We have a focused practice devoted to a relatively small universe of people. This managed growth allows us to listen well, understand your situation personally, and custom tailor an approach that fits your goals and meets your needs."

Nancy Gardiner, Managing Director

150+ years

A commitment to exceed client expectations with principled strategies and service.

\$8 billion

As of the end of 2021, Hemenway Trust Company had fiduciary responsibility for over \$8 billion of client assets.

0 funds

With no products or investment funds to sell, we have the independence to do what's best for you.

one call yields

"In an age when personal advice from a trusted advisor has given way to an 800 number, when the local book seller who knew your interests has been replaced by an Internet shopping basket, HTC offers a refreshing blend of old and new. Thoroughly modern in our investment approach and offerings, we deliver personal service and integrated wealth management. We believe this sets us apart. More importantly, all we do is in your best interests."

Michael Puzo, Managing Director and Treasurer

NH

charter provides specific trust and tax benefits. New Hampshire's modern trust law—paired with our experienced advisors—puts you in the position to gain all the advantages of our location.



HTC was founded by H&B, where clients have turned for generations for financial stewardship and legal advice, since 1863.

personal, guïdance

Your HTC advisor is a professional you can trust to carefully manage your assets and interests. In an ever-changing and often turbulent financial environment, we offer thoughtful, clear and comprehensive advice and resources to help you address the many interrelated, often emotional choices you face. We furnish guidance and convenience: a one-stop, one-call solution to the range of your planning and management issues.





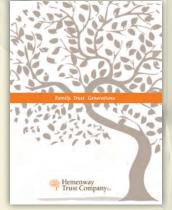
all delivered with

Expect a deeply experienced and principled approach to service and investments with Hemenway Trust Company. These principles begin with your objectives and tolerance for risk. They extend to the stability of account managers who have years of experience working with clients like you. Our principles rely on independence we have no products to sell and invest in the best opportunities available, whatever their source. Our investment and relationship horizon is long-term. In the end, we're driven to outperform your expectations.



25+ years

Our Managing Directors and Senior Vice Presidents average 25+ years of experience.



guidebooks and other advisories like "Why a Trust" help you and your family make good decisions with confidence.

personal experience

"Expect us to take your interests as personally as we do our own. Because we will. You will not experience 'industry churn' with our firm or employees. You'll consistently talk with the same person, who provides seasoned expertise. We are also committed to training our next generation of leaders, who will remain with you for decades to come."

Steve Kidder, President and Managing Director



www.hemtrust.com 23 Keewaydin Dr., Suite 400, Salem, NH 03079 p 603-913-8022 f 603-505-4836 Copyright © 2022 Hemenway Trust Company LLC

